

# We wanted one centralised, high-speed internet connection



## We got it!

“ Previously, our network was limiting our service provision to our key clients. We are now able to provide our clients with state of the art connectivity and assurances that data is secure and protected. ”

Julia Beech Director of IT Practice, Hoare Lea



### Business challenge

Current network limiting service provision to key clients

Need for high-speed connectivity

between nine company sites – together with a centralised internet connection

Requirement for centralised email security and colocation of key network provision

Requirement for services within a limited budget

### adapt solution

Full implementation and management of MPLS IP-VPN connecting all Hoare Lea UK sites

Centralised anti-virus and anti spam for email

Email forwarding and domain management

Colocation provision within the Level 3 facility at Goswell Road

Centralised Level 3 internet provision

### Business value

Advanced internet connectivity

Peace of mind that its network is equipped to provide effective service provision

Robust security

Freeing up of valuable space, capacity and resource through colocation

### Overview

UK engineering firm, Hoare Lea, turned to **adapt** to provide high-speed connectivity between their nine company sites – which house more than 750 employees – together with a centralised internet connection.

Hoare Lea's existing network consisted of a range of legacy SDH 256k-2mb leased lines and a virtual private network (VPN) connection between sites. Limited connectivity and no inter-site network restricted their ability to transfer internal and external email and large CAD files to clients – something that was vital to their business operations. Alongside this was a requirement for centralised email security and colocation of key network provision.

As an independent managed services provider, **adapt** were able to provide expert consultancy and access to the broadest choice of next-generation technologies and in order to address their business challenges quickly, Hoare Lea looked to **adapt** for state of the art connectivity services, together with robust security.

### Business value

By working with **adapt**, Hoare Lee were assured world class internet connectivity together with robust security including anti-virus and anti spam solutions.

**adapt** initially provided a secure multi-protocol label switching network (MPLS) to ensure the fast, efficient and cost-effective transfer of information with the added benefit of centralised email and internet services.

Hoare Lee also benefited from secure colocation provision within **adapt**'s Level 3 data centre at Goswell Road to manage network equipment. By colocating, they were able to free up valuable space, capacity and resource – allowing them to focus on their key business priorities.

Testament to the success of the project is that Hoare Lea is now considering using the IP-VPN MPLS network to provide converged applications such as telephony and video conferencing.

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