

adapt to innovative and effective storage management and take charge of complexity



With the explosive growth in data, increasingly complex storage infrastructures and shrinking IT budgets, storage management is a major issue today for the IT community.

At **adapt**, the importance of data management is paramount. Whether it is customer-owned or **adapt**-shared infrastructure, the operation of direct attached storage (DAS), network attached storage (NAS) or storage area networks (SAN) is essential to today's IT operation.

adapt monitors and manages key OEM storage platforms including Compellent, EMC, HP and NetApp, ensuring that your data is available, there is capacity for growth, your data is protected, and the environment is effectively managed and reported upon to meet your company's governance needs.

Storage resource management, capacity planning, performance management and LUN allocation form the foundation of **adapt**'s Storage Management service. Our monitoring toolset is able to detect incidents based on a vast number of metrics and report or take appropriate remedial action, depending upon your requirements.

Storage-as-a-service

adapt partners with Compellent, to bring industry-leading technology and software solutions to our customers. Compellent is a leading provider of enterprise-class network storage solutions that are highly scalable and feature-rich. Our solution based on Compellent removes the physical constraints associated with highly available data storage and recovery. Our customers simply select the amount of storage required, the level of resilience needed and their choice of back-up strategy – **adapt** does the rest at a predictable, fixed monthly cost; an easy answer to your data retention problems.

Avoid capital outlays and procurement delays

A key advantage of **adapt**'s Storage Management is the avoidance of capital outlays. Instead, you pay a monthly operating expense. So, it is an ideal solution for organisations that lack the capital to pay for storage capacity in advance but can manage the monthly operational expenses of storage-as-a-service.

Benefits

- Simplify storage management and administration
- Improve utilisation and flexibility
- Precise description of the storage deployed
- Alerts when storage thresholds are reached
- Increase reliability and performance
- Improve returns on storage investment
- Reduce application downtime
- Ease of migration
- Lower total cost of ownership
- Integrated with **adapt**'s disaster recovery and business continuity strategy
- Pay-for-use service available

Features

- Off-site data protection to multiple data centres or data vaults
- Dedicated service delivery managers
- 24/7 SOC
- Customer-dedicated service portal
- Application performance testing
- Customer-specific service reporting
- Technical specialists who understand your infrastructure

Great for organisations of all sizes

adapt's Storage Management is an ideal solution for organisations that want a low-cost alternative to expensive disks for storing data they want to access quickly, easily and reliably but which is not used constantly. Storage-as-a-service is especially suited for data you don't use every day but need to keep for months or years yet can be accessed without hassle. Storage-as-a-service functions as an expandable pool of stored data, which you manage yourself in whatever way suits your business. You can add on **adapt's** Storage Management no matter where your primary IT infrastructure, applications or data may be located, whether hosted in your own data centre or with **adapt**.

Data protection

Businesses today face ever-growing data protection and recovery challenges:

- Natural disasters and human threats
- Explosive data growth
- New regulations requiring uniform processes and increased accountability
- A litigious environment demanding quick retrieval for discovery purposes
- Security breaches from viruses, worms and hackers

adapt's comprehensive range of data protection and recovery services reduces the costs and risks associated with compliance, litigation, disaster recovery and data preservation.

Data back-up comes in many guises, USB, DVD, disk and tape being a few. At **adapt**, we focus on three business standard approaches:

- Disk-to-disk – offers immediate recovery of data from an online location
- Disk-to-tape – offers the security of long-term off-site storage
- Disk-to-disk-to-tape

adapt partners with Iron Mountain for its off-site storage, operating a number of storage vaults within Iron Mountain's state-of-the-art facilities.

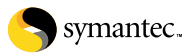
Associated services

- Storage on Demand
- Backup Solutions
- Infrastructure as-a-Service
- Infrastructure Audits
- Requirements Analysis
- Design Services
- Vulnerability Assessment
- Remote Monitoring
- Security Monitoring and Management
- Cluster Management
- Out-of-ours Help Desk

And in addition

- Database Management >
- Data Centre Co-location Services >
- Managed Networks >
- Security Management >
- Service Management >
- Storage Management >
- Virtual Data >

Partner suppliers



adapt is the independent managed services provider that is reducing cost and complexity from IT.

At **adapt** we focus on maximising the assets you already have rather than just selling you more services. What's more, being vendor-independent we don't have a stake in which technology you choose. Instead, our job is to recommend the best solution for your business, helping you design and integrate your technology for maximum efficiency. This often involves

consolidation and virtualisation of your assets, which can significantly improve your utilisation rates as well as immediately reducing your energy bills.

adapt is a client-led rather than a technology-led company, and works with its customers to develop modular propositions that support immediate business needs and can scale for future growth.

At **adapt** we believe that complexity is the enemy, and

this ethos is promoted from the initial architecture planning through to intelligent system design, performance and capacity management.

adapt provides services to over 850 customers in the areas of:
- Colocation and Hosting
- Connectivity and Internet
- Managed services
- Cloud services

Reduce cost and complexity within your IT talk to **adapt**.

For more information about **adapt** please visit www.adaptplc.com or call 0845 304 3047

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