

## Consolidate platforms and lower management costs with a multi-vendor strategy from adapt



To align infrastructure strategy with business requirements, organisations must be free to choose solutions that best meet their unique needs – an approach supported by a multi-vendor network.

Unlike a single-vendor strategy that requires organisations to conform to one network provider's point of view, **adapt's** multi-vendor network portfolio gives organisations freedom of choice.

With **adapt** you do not need to be tied down to one provider and one set of solutions. **adapt** will manage your network requirements to ensure increased efficiency along with significant cost savings. Our proactive management and dedicated support will set you free to focus on your business, secure in the knowledge that we are constantly monitoring and supporting your network from our service operations centre (SOC).

Future business change should not automatically start with the assumption that IT investment will be required. Nor should it start with a view that IT investment cannot be afforded or is not warranted. With the advancements in IT solutions and applications, investment in the latest technology can be extremely beneficial to a company's bottom line, and can offer companies much needed flexibility.

By choosing a multi-vendor strategy, companies are presented with a wide variety of services and applications,

instead of being tied down to one provider and one set of solutions. A managed network with **adapt** with multi-vendors allows companies to consolidate platforms and lower management costs, provides greater interoperability and off-the-shelf integration, and facilitates greater business intelligence.

### Reducing risks and costs

Being vendor- and carrier-independent, **adapt** is able to supply solutions that are not tied to any one vendor's network or product range but instead are designed to achieve the optimum technological, geographical and cost-effective scenario for our customers. A managed network strategy from **adapt** also mitigates risk by reducing exposure to a single vendor's product rationalisation and service discontinuation and pricing increases.

### Freedom of choice

**adapt** has access to the broadest choice of next generation technologies, network providers, data centres and security solutions providers. We maintain high-level accreditations with our business partners, which include BT, Level 3 Communications, Global Crossing and NTL.

### Benefits

- Choice and access to the best technical solutions
- Access to skilled resources
- Cost-effective multi-vendor sourcing
- Optimised service support with third-party escalation and management
- Reductions in operating costs and predictable operating expenditure
- Avoid the costs of building your own management and reporting systems
- Defined service levels
- Lower total cost of ownership

### Features

- ITIL compliant service management
- Dedicated service delivery managers
- 24/7 SOC
- Customer-dedicated service portal and online monitoring
- Technical specialists who understand your infrastructure
- Choice of SLAs
- Choice of technologies – including but not restricted to MPLS, LES circuits, internet access, IP transit, IP/VPN and CDN

## Peace of mind

**adapt** will manage your network requirements to ensure increased efficiency along with significant cost savings. Our proactive management and dedicated support will set you free to focus on your business, secure in the knowledge that we are constantly monitoring and supporting your network from our SOC.

## Flexibility in contracts

**adapt**'s managed network solution offers access to multiple specialist services and provides flexibility in managing contracts and minimises the complexity and risk. **adapt**'s buying power among the service providers means increased negotiation power – which enables us to pass on lower prices and demand and receive greater service quality – which you receive as a customer..

What's more, together with minimising the risk and ensuring faster paybacks from suppliers if they default on their SLAs, **adapt** has more influence over vendors than individual companies due to its buying power, and can optimising cost-benefit expectations and performance improvements.

Your network infrastructure is a complex extension of your business operations. It must **adapt** to rapid growth, data-intensive applications, security threats and new technologies that all push the edge of the network. A multi-vendor managed network from **adapt** will ensure that your organisation and network can meet such challenges.

## Associated services

- Requirements Analysis
- Network Design Services
- Infrastructure Audits
- Requirements Analysis
- Product Evaluation
- Security Auditing
- Vulnerability Assessment
- Remote Monitoring
- Security Monitoring and Management
- Load Balancers
- Out-of-hours Help Desk

## And in addition

- Server Management >
- Storage Management >
- Service Management >
- Security Management >
- Virtual Data Centre >
- Database Management >
- Data Centre Co-location Services >

'Maintaining 24/7 operational availability is a fundamental business requirement for Man Financial. **adapt**'s proposition brought us the best of all worlds: high bandwidth Tier 1 connectivity with Level 3 communications, and the value-add delivery, flexibility and support functions of a company geared up to deliver superior levels of corporate customer service.'

*James Hazell, IT Manager, Man Financial*

ManGroupplc 

Partner suppliers



**adapt** is the independent managed services provider that is reducing cost and complexity from IT.

At **adapt** we focus on maximising the assets you already have rather than just selling you more services. What's more, being vendor-independent we don't have a stake in which technology you choose. Instead, our job is to recommend the best solution for your business, helping you design and integrate your technology for maximum efficiency. This often involves

consolidation and virtualisation of your assets, which can significantly improve your utilisation rates as well as immediately reducing your energy bills.

**adapt** is a client-led rather than a technology-led company, and works with its customers to develop modular propositions that support immediate business needs and can scale for future growth.

At **adapt** we believe that complexity is the enemy, and

this ethos is promoted from the initial architecture planning through to intelligent system design, performance and capacity management.

**adapt** provides services to over 850 customers in the areas of:  
– Colocation and Hosting  
– Connectivity and Internet  
– Managed services  
– Cloud services

Reduce cost and complexity within your IT talk to **adapt**.

For more information about **adapt** please visit [www.adaptplc.com](http://www.adaptplc.com) or call 0845 304 3047

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